S.No.: 181

BCA 2105

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Following Paper ID and Roll	No.	to be	filled	in y	our.	Answ	er Boo	ok.
PAPER ID: 21105	Roll No.]

BCA Examination 2018-2019

(First Semester)

PROFESSIONAL COMMUNICATION

Time: Three Hours]

[Maximum Marks:60

Note: Attempt all questions.

SECTION-A

- 1. Attempt all parts of the following:
- $8 \times 1 = 8$
- (a) Define communication.
- (b) What is 'intra-personal barrier'?
- (c) Define 'Unity' in a paragraph.
- (d) What is 'paraphrasing'?
- (e) Define a credit letter.
- (f) What is 'you Altitude' in a business letter?
- (g) Define imprompter speech.
- (h) What is paralanguage?

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SECTION-B

- 2. Attempt any two parts of the following: $6 \times 2=12$
 - (a) What are the differences between general and technical communication? Write clearly.
 - (b) What is negotiation? What are its features. Elaborate.
 - (c) Write a letter of sales. Devise necessary details.
 - (d) Describe the methods of presentation.

SECTION-C

- Note:- Attempt all questions. Attempt any two parts from each question. $5 \times 8=40$
- 3. (a) How does communication flows in an organization? Write in detail.
 - (b) How can we overcome by the barriers of communication. Suggest the ways.
 - (c) What is the scope of professional communication for students? Discuss.
- 4. (a) Describe different methods of paragraph writing in detail.

- (b) How many preparations a speaker does before speaking in public. Elaborate.
- (c) What are the requistes of a good sentence? Write each.
- 5. (a) Define all the 7Cs of business letter writing. Why these are important?
 - (b) Write a chronological C.V. for the post of a software engineer. Invent necessary details.
 - (c) Write a letter of enquiry to purchase 50 computers to a computer supplier. Invent necessary details yourself.
- 6. (a) What are the paralinguistic features of speach?

 Define all.
 - (b) 'Kinesics is the science of body language?' How it makes your presentation effective? Describe.
 - (c) 'Knowing audience and locale is the key to successful presentation' how? Explain.

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