

SECTION – B

2. Attempt any two parts of the following : $6 \times 2 = 12$
- (a) What are the differences between general and technical communication? Write clearly.
 - (b) What is negotiation? What are its features. Elaborate.
 - (c) Write a letter of sales. Devise necessary details.
 - (d) Describe the methods of presentation.

SECTION – C

Note:- Attempt all questions. Attempt any two parts from each question. $5 \times 8 = 40$

3. (a) How does communication flows in an organization? Write in detail.
- (b) How can we overcome by the barriers of communication. Suggest the ways.
 - (c) What is the scope of professional communication for students? Discuss.
4. (a) Describe different methods of paragraph writing in detail.

- (b) How many preparations a speaker does before speaking in public. Elaborate.
 - (c) What are the requisites of a good sentence? Write each.
5. (a) Define all the 7Cs of business letter writing. Why these are important?
- (b) Write a chronological C.V. for the post of a software engineer. Invent necessary details.
 - (c) Write a letter of enquiry to purchase 50 computers to a computer supplier. Invent necessary details yourself.
6. (a) What are the paralinguistic features of speech? Define all.
- (b) 'Kinesics is the science of body language?' How it makes your presentation effective? Describe.
 - (c) 'Knowing audience and locale is the key to successful presentation' how? Explain.

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