

Following Paper ID and Roll No. to be filled in your Answer Book.

PAPER ID:9220

Roll
No.

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Int. LL.B Examination 2016-2017

(Third Semester)

PSYCHOLOGY-I

Time : 3 Hours]

[Maximum Marks : 100

Note :—Attempt all questions.

1. Attempt any four parts of the following: $4 \times 5 = 20$

- (a) Discuss the trait approach to personality.
- (b) Define attitude. How are positive attitude's formed?
- (c) What do you mean by frustration? Explain its causes.
- (d) Define motivation. Explain the Maslow need theory of motivation.
- (e) Define Psychology and discuss its importance.
- (f) Describe the factors affecting the learning process.

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2. Attempt any four parts of the following: $4 \times 5 = 20$
- (a) Discuss the contribution of humanistic theories of personality.
 - (b) Define learning. Explain the differences between classical and instrumental conditioning.
 - (c) What are the merits and demerits of experimental method?
 - (d) Define attitude. Explain the types of attitudes.
 - (e) Explain the type theory of personality.
 - (f) Explain the social motives in detail.
3. Attempt any two parts of the following: $10 \times 2 = 20$
- (a) Explain motivational process. Discuss the biological motives.
 - (b) Define personality? Explain the role of heredity factors in the development of personality.
 - (c) Define Reinforcement. How is it used in Psychology?
4. Attempt any two parts of the following: $10 \times 2 = 20$
- (a) Define observation. Discuss its advantages and disadvantages.

- (b) Which is more important: Nature or Nurture?
 - (c) How can we motivate ourselves more effectively through reinforcement?
5. Attempt any four parts of the following: $4 \times 5 = 20$
- (a) Explain the psycho analytic theory of personality in detail.
 - (b) How does observational learning impact our behaviour?
 - (c) Define scientific method. Discuss its steps.
 - (d) Explain the role of perception and biases in formation of attitudes.
 - (e) Explain Herzberg theory of motivation in detail.
 - (f) What are the objectives of a situational analysis?
