S.No.: 121

BAL 2403

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Following Paper ID and Roll No. to be filled in your Answer Book.

PAPER ID: 29216 Roll No.

Int. BA, LLB Examination 2017-18

(Fourth Semester)

PSYCHOLOGY - II

Time: Three Hours] [Maximum Marks: 60

Note: Attempt all questions.

SECTION-A

- 1. Attempt all parts of the following: $8 \times 1=8$
 - (a) Define perception biases.
 - (b) What do you mean by Trait?
 - (c) Give the classification of Sheldon's on personality.
 - (d) What are the characteristics of leadership?
 - (e) What do you understand by Defense mechanism?
 - (f) What are the types of Leader?

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- (g) What is Negative Attitude?
- (h) What do you mean by Super Ego?

SECTION-B

- 2. Attempt any two parts of the following: $2\times 6=12$
 - (a) Define Leadership. Explain the path goal theory of leadership in detail.
 - (b) "It is important to build positive attitude."? Explain how?
 - (c) Define Personality. Discuss the relationship between heredity factors and personality.
 - (d) Define Prejudices. Expalin its types.

SECTION-C

- **Note:** Attempt all questions. Attempt any two parts from each question. $5 \times 8 = 40$
- 3. (a) What do you understand by trait theory of personality? Describe in detail.
 - (b) How learning theories influence the personality?
 - (c) Explain the importance of leadership in detail.

- 4. (a) What is the role of prejudices in the development of attitudes?
 - (b) Explain the humanistic theory in detail.
 - (c) Describe various types theory of personality in detail.
- 5. (a) Define blind spots and discuss its types.
 - (b) Explain the psycho analytic theory of personality in detail.
 - (c) How attitudes are formed? Explain with theories.
- 6. (a) Explain the environmental determinants of personality.
 - (b) What is a Team? Describe the stages of team building.
 - (c) Define Attitude. Explain its types in detail.

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