

- (f) Who gave the concept of Psycho analysis?
- (g) What is Id?
- (h) Name five fundamental emotions?

SECTION – B

2. Attempt any two parts of the following : $2 \times 6 = 12$
- (a) Define Psychology? Explain the different approaches of Psychology.
- (b) What is perception? Explain the principles of Perceptual Organisation?
- (c) Define Motivation? Explain the two factor theory of motivation in detail.
- (d) What is frustration? Describe its causes?

SECTION – C

Note:- Attempt all questions. Attempt any two parts from each questions. $5 \times 8 = 40$

3. (a) How do the needs for achievement affiliation and power influence the behaviour of the person. Explain with example.

- (b) Explain the advantages and disadvantage of observation method.
- (c) Define Emotional Intelligence? Explain its characteristics.
4. (a) How to reduce the frustration in our life?
- (b) What are the characteristics of motivated behaviour? Describe any two physiological motives in detail?
- (c) What is cognitive dissonance? How to reduce dissonance?
5. (a) Define self esteem? Discuss the signs of self esteem?
- (b) What is correlation method? Explain its types?
- (c) Explain the characteristic of Deviant behaviour? How to control deviant behaviour in society?
6. (a) Explain the nature and scope of psychology.

[P. T. O.]

- (b) Discuss the various types of emotions and how to control our emotions?
- (c) What is communication? Explain the verbal and non verbal communication?
