S.No.: 147

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PAPER ID : 29151	Roll No.						

Int. LLB Examination 2018-19

(Fifth Semester)

ENTREPRENEURSHIP AND SMALL BUSINESS MANAGEMENT

Time: Three Hours [Maximum Marks: 60

 $\textbf{Note:-} \quad (i) \quad \text{ All sections are compulsory.}$

(ii) Attempt all questions.

SECTION-A

- 1. Attempt all parts of the following: $8 \times 1 = 8$
 - (a) Name any two EDPs that are organised by government.
 - (b) What are the two main characteristics of an entrepreneur?
 - (c) What do you mean by selection of site?

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- (d) What are the stages of establishing small scale enterprise? Name them.
- (e) Name the two government institutions setup for promoting SSIs.
- (f) Write down the full form of SIDBI.
- (g) What do you mean by operation management?
- (h) Explain the term organisational relation.

SECTION-B

- 2. Attempt any two parts of the following: $2 \times 6 = 12$
 - (a) Explain the types of entrepreneurs on the basis of innovation and change.
 - (b) What is an SSI? Write down the approaches of establishing an SSI.
 - (c) Explain any four institutions established for the development and promotion of SSIs.
 - (d) What are the major issues that takes place in management of SSIs?

SECTION-C

Note: Attempt all questions.

- 3. Attempt any two parts of the following: $5 \times 2 = 10$
 - (a) What are skills required to become an entrepreneur?
 - (b) Write down the achievement, motivation theory of enterpreneurs.
 - (c) What is the need of EDP in entrepreneurship? Explain.
- 4. Attempt any two parts of the following: $5 \times 2 = 10$
 - (a) Explain the types of technologies that are available for entrepreneurs to choose from.
 - (b) Explain all the stages of establishing an small scale enterprise in detail.
 - (c) Write short note on:
 - (i) Opportunities scanning
 - (ii) Market assessment
- 5. Attempt any two parts of the following: $5 \times 2 = 10$
 - (a) Write down the serving agencies that are governed from SIDO for the development of SSIs and explain their working.

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- (b) Write short notes on the following:
 - (i) DPR
 - (ii) State incentives
- (c) Explain how the financial feasibility is checked out for a new project / new product.
- 6. Attempt any two parts of the following: $5 \times 2 = 10$
 - (a) What do you mean by Organisational relations? How are they managed at work place?
 - (b) What are financial issues that takes place in case of small business? Explain.
 - (c) Explain in detail the process of performance assessment/appraisal.

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