S.No.: 453

BAL2304

No. of Printed Pages: 04

Following Paper ID and Roll No. to be filled in your Answer Book.								
PAPE	R ID:2	9213 R	o.					

BA LLB (Integrated) Examination 2018-19

(Third Semester)

PSYCHOLOGY-I

Time: Three Hours]

[Maximum Marks: 60

Note: Attempt all questions.

SECTION'A'

1. Attempt all parts of the following:

 $1\times8=8$

- (a) What is 'Gestalt'?
- (b) What are monetary factors?
- (c) What do you mean by congnition?
- (d) What is positive reinforcement?
- (e) What is Ego?
- (f) What are the goals of psychology?

[P.T.O.

BAL2304

- (g) Explain super Ego.
- (h) What do you understand by emotional intelligence?

SECTION'B'

Note: Attempt any two parts of the following: $6 \times 2 = 12$

- 2. (a) Explain the motivational cycle. Give the hierarchy need theory of motivation in detail.
 - (b) Define experiment. Discuss its limitation.
 - (c) What is perceptual process? Explain the factors which affect the perception of individual.
 - (d) What is self regulation? How we control our self?

SECTION'C'

Note: Attempt all question from this section. Attempt any two parts from each question: $5\times8=40$

3. (a) What is emotion? How can we express our emotion?

- (b) What is non verbal communication? Explain its types.
- (c) What are the characteristics of interpersonal communication?
- 4. (a) Define motivation? Explain the social motives in detail.
 - (b) What are the stages of development of personality according to Frued?
 - (c) Explain the goal setting theory of motivation in detail.
- 5. (a) What do you mean by frustration? How we overcome the frustration in our life?
 - (b) Explain the psycho analytic approach of psychology in detail.
 - (c) Define personality? Why personality development is important for individual?
- 6. (a) Expain the factors which influence our personality.

BAL2304

4

- (b) Give the importance of psychology in our daily life.
- (c) Define emotions. Explain the types of emotions with suitable examples.

00