

- (g) Explain super Ego.
- (h) What do you understand by emotional intelligence?

SECTION 'B'

Note : Attempt any two parts of the following : $6 \times 2 = 12$

- 2. (a) Explain the motivational cycle. Give the hierarchy need theory of motivation in detail.
- (b) Define experiment. Discuss its limitation.
- (c) What is perceptual process? Explain the factors which affect the perception of individual.
- (d) What is self regulation? How we control our self?

SECTION 'C'

Note : Attempt all question from this section. Attempt any two parts from each question : $5 \times 8 = 40$

- 3. (a) What is emotion? How can we express our emotion?

- (b) What is non verbal communication? Explain its types.
- (c) What are the characteristics of interpersonal communication?
4. (a) Define motivation? Explain the social motives in detail.
- (b) What are the stages of development of personality according to Frued?
- (c) Explain the goal setting theory of motivation in detail.
5. (a) What do you mean by frustration? How we overcome the frustration in our life?
- (b) Explain the psycho analytic approach of psychology in detail.
- (c) Define personality? Why personality development is important for individual?
6. (a) Expain the factors which influence our personality.

[P. T. O.]

- (b) Give the importance of psychology in our daily life.
- (c) Define emotions. Explain the types of emotions with suitable examples.

